



LYMPHOMA
RESEARCH • FOUNDATION

IMPACTING
LIVES
**FINDING
CURES**

2018 ANNUAL REPORT

LRF'S MISSION

With a mission to eradicate lymphoma and serve those touched by this disease, the Lymphoma Research Foundation (LRF) is a leader in funding innovative lymphoma research and providing the most up-to-date information through evidence-based patient and professional education programs. Our patient-focused approach and unique access to lymphoma experts enable us to deliver exceptional educational resources and invest in the most promising lymphoma research.



LETTER FROM THE CHIEF EXECUTIVE OFFICER AND CHAIRMAN OF THE BOARD

Dear Friends and Supporters,

Lymphoma has a big impact on people's lives in the United States. At the Lymphoma Research Foundation (LRF), our goal is to have an even bigger positive impact.

We're devoted to advancing care and improving outcomes through service, education, support, and investment in the most promising research aimed at finding cures.

Each year, our research portfolio includes young investigators in the early stages of their studies as well as more experienced leaders in the hematology-oncology space. With the help of our generous supporters, we're able to shepherd the best and brightest minds in their research of lymphoma to help make better treatments and better outcomes a reality.

We have come a long way this year. Novel drugs and innovative therapies are increasing survival rates and changing the landscape of lymphoma treatment.

We're meeting the needs of lymphoma patients through programs like the LRF Helpline and Lymphoma Support Network, as well as

by providing financial assistance to those undergoing treatment, and we're empowering patients, survivors, and their loved ones to be their own health advocates through educational resources and programs.

We've made tremendous progress, but there's still more to do. As we reflect on the accomplishments we've celebrated in 2018, we thank our generous donors, volunteers, and partners, whose commitment to our mission keeps us moving toward finding a cure—and we look forward to pursuing our work with even more passion and drive in 2019.

Our goal is to ensure that every lymphoma survivor becomes a lymphoma thriver, and we feel confident that with your support, one day we will. Because when we work together, we can make the biggest impact of all.



Meghan Gutierrez

Chief Executive Officer,
Lymphoma Research
Foundation



Michael Werner

Chair, Board of Directors,
Lymphoma Research
Foundation



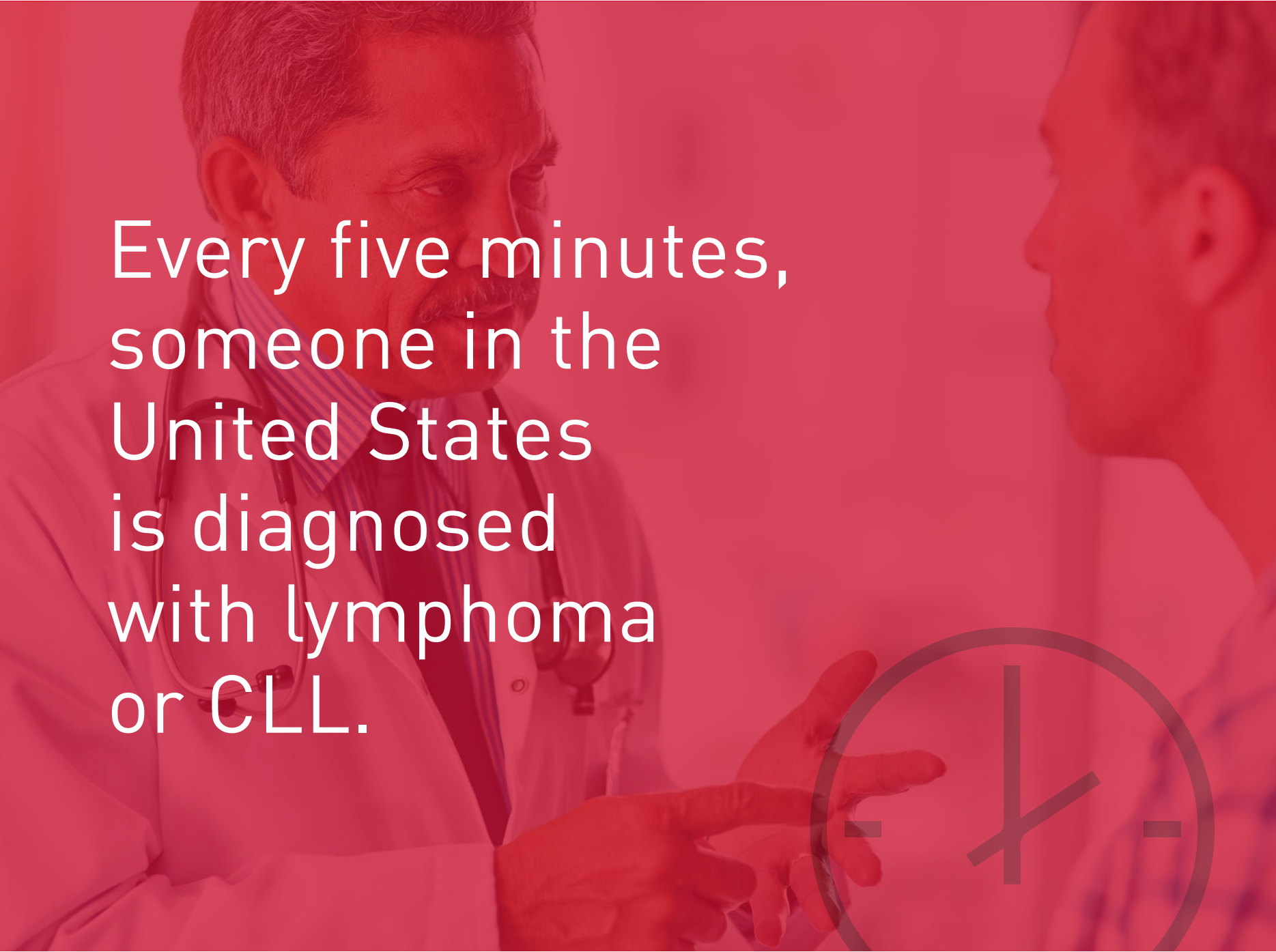
**More than 40,000
Research Hours**

Funded by LRF each year

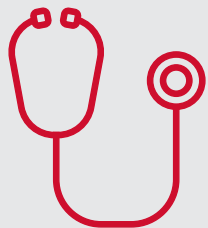


**9 New Lymphoma
Drugs**

Approved in 2018



Every five minutes,
someone in the
United States
is diagnosed
with lymphoma
or CLL.



2,500 healthcare professionals attend LRF's continuing medical education (CME) program, Lymphoma Rounds, each year



More than 4,000 participants supported Team LRF fundraisers in 2018



More than a million patients and caregivers access LRF's digital resources annually, empowering patients and their loved ones to become their own advocates in the healthcare process

IMPACTING THE PATH TO A CURE

The Lymphoma Research Foundation's Scientific Advisory Board (SAB) is comprised of 45 world-renowned lymphoma experts who guide all investment of LRF's research portfolio. As representatives from some of North America's preeminent cancer research centers, LRF's SAB members not only seek out the most innovative and promising lymphoma research projects for support, but

also generously donate their time and talents to LRF's in-person educational programming, disease-specific publications, and young investigator mentoring initiatives. Together, the Scientific Advisory Board is able to set an aggressive research agenda through collaborative investigation opportunities to ensure that LRF's research can advance a cure and improve patient outcomes.

379

total number of
grants awarded



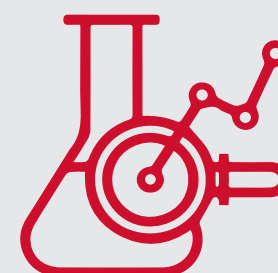
93%

of the LRF Scientific Advisory
Board members were
authors on an abstract at the
2017 American Society of
Hematology Annual Meeting



20%

of the current LRF Scientific
Advisory Board received
an early career grant
from LRF at the beginning
of their careers



MOMENT OF IMPACT

“Leading the Lymphoma Research Foundation’s Scientific Advisory Board has been one of the highlights of my career. The collective knowledge and expertise of the SAB and LRF staff, combined with the passion that each person has to advancing research and improving patient care, are second to none.”



Thomas M. Habermann, MD

Mayo Clinic, Rochester
Chair, Lymphoma Research Foundation
Scientific Advisory Board



IMPACTING FUTURE LYMPHOMA RESEARCHERS

The Lymphoma Research Foundation recognizes that the next generation of lymphoma researchers will be faced with increasingly serious challenges due to the impact of limited grant funding and the evolving research and treatment landscape. Young scientists around the world have highlighted the importance of having mentors and a support system to advise them on their career trajectory and determining which area of research they should pursue.

In the face of declining federal and institutional resources, LRF's commitment to supporting early career lymphoma researchers has become more critical than ever before. To explore this important topic, the Foundation convened a Biden Cancer Community Summit on September 21, 2018, inviting an expert panel to discuss the challenges faced by the lymphoma community and the ways in which the Lymphoma Research Foundation can support the next generation of lymphoma scientists.

The Summit consisted of a roundtable discussion divided into two sessions: "Understanding the Experience and Value of Early Career Scientists," and "Closing the Gap and Supporting the Next Generation of Lymphoma Clinicians and Researchers." The panel engaged in robust discussion as they considered the challenges that impede greater investment in training programs as well as opportunities to diversify and expand such programming so they are able to keep pace with the evolving scientific landscape.

Increased overall funding for expansion of the early career investigator program is paramount to providing better outcomes for those dealing with a lymphoma diagnosis. Additional areas of potential focus include: broadening funding to include midcareer investigators, focusing on creating a more public-facing role for researchers, facilitating access to grant opportunities, and increasing engagement of the public in the design of clinical trials.

\$60.2 million

total LRF research funds
awarded to date

More than 50%

of LRF's 2018 grantee class
were female

MOMENT OF IMPACT

“Through their paradigm of funding young investigators and their unique ability to convene the best researchers in the field around a single focus, LRF has the capacity to reengineer science.”



Ari Melnick, MD

Lymphoma Research Foundation
Scientific Advisory Board Member



IMPACTING THE LYMPHOMA COMMUNITY

The Lymphoma Research Foundation's fundraising events are critical to providing hope to those affected by a lymphoma diagnosis and to driving research revenue to advance the potential for cures.

LRF held its Annual Gala at the historic Plaza Hotel in New York City on Thursday, September 27, 2018.

The record-setting Gala raised \$2.3 million in support of LRF's mission to eradicate lymphoma and serve all those impacted by this blood cancer and served as an ideal culmination to Blood Cancer Awareness Month (BCAM).

The evening's program honored those whose contributions to LRF and the broader lymphoma community have made a significant impact. The Distinguished Service Award was presented to Dr. John Leonard, the Richard T. Silver Distinguished Professor of Hematology and Medical Oncology, Executive Vice Chair of the Weill Department of Medicine and Associate Dean for Clinical Research at Weill Cornell Medicine; Past Chair (2012-2015) and current member of LRF's Scientific Advisory Board; and a current member of LRF's Board of Directors. Dr. Leonard was recognized for his longstanding support of the Lymphoma Research Foundation, his dedication to lymphoma patients and their loved ones, and his achievements in lymphoma research and clinical care. LRF also honored Seattle Genetics with the Corporate Leadership Award in recognition of their unique commitment to adolescent and young adult patients and their continued dedication to advancing therapies for lymphoma patients. This year's *Raise it for LRF* segment, presided over by Sotheby's C. Hugh Hildesley, raised more than \$500,000 in just a matter of

minutes. During this unique and exciting portion of the evening, individual attendees pledged from \$500 to \$100,000 to support LRF's mission.

The Annual Gala was chaired by Laura and Lloyd Blankfein. The event's Presenting Sponsors were: the Connors Family; Friedman Family Foundation; Goldman Sachs Gives, at the request of R. Martin Chavez; and Jerry Speyer & Katherine Farley. The success of the 2018 Gala allows for a greater potential for impact and brings us one step closer to a cure.

More than 1,300

members of the lymphoma
community attended LRF
Distinguished Events in 2018

More than \$3M

raised through LRF's
Distinguished Events in 2018

MOMENT OF IMPACT

“The Lymphoma Research Foundation’s mission is at the core of everything the organization does and as a result, they have been of great service to the lymphoma research and patient communities. I am honored to work with and be recognized by the Lymphoma Research Foundation and look forward to our continued work together to improve patients’ lives.”



John Leonard, MD

Member, LRF Board of Directors and
Scientific Advisory Board
Distinguished Service Award Recipient



IMPACTING THE LIVES OF PATIENTS IN NEED

Receiving a lymphoma diagnosis can be overwhelming, and the financial burden of costs associated with treatment can be devastating. In fact, the National Cancer Institute estimates that as much as 66 percent of the overall cost of cancer treatment is related to indirect or out-of-pocket costs, and up to 63 percent of cancer patients report being in debt due to costs associated with their care.

Sadly, many lymphoma patients often have to choose between paying for basic necessities or potentially life-saving treatments. More than 60 percent of calls to the LRF Helpline are lymphoma patients seeking financial support due to the financial burden of costs associated with treatment.

The LRF Financial Assistance Program can help ease some of this financial burden. This important program seeks to minimize some of the stress associated with getting to and from treatment by providing a grant to lymphoma patients.

In 2018, an anonymous donor generously offered to match all gifts to the Foundation's Financial Assistance Program up to \$15,000 — meaning the donors' impact was doubled and enabled LRF to help more people. With this matching gift, over \$60,000 was raised during #GivingTuesday.

LRF aims to ease the burden of those in active treatment, and the #GivingTuesday campaign will help us get closer to this goal.

66%

of the overall cost of cancer treatment is related to indirect or out-of-pocket costs

60%

of calls to LRF's Helpline are people seeking financial support

\$60,000+

was raised during #GivingTuesday with the help of an anonymous donor who generously matched all gifts up to \$15,000

MOMENT OF IMPACT

“My son was diagnosed with acute lymphoblastic lymphoma (ALL) and could no longer work. We had to travel from Kentucky to Florida for his treatments and struggled to make ends meet. Just when we thought we had no more money to make the trips for treatment, we received a check from LRF, and it meant the world to us.”

Mother of ALL Survivor

LRF Financial Assistance Recipient



IMPACTING ACCESS TO EDUCATION

With a mission to eradicate lymphoma and serve those touched by this disease, LRF is a leader in funding innovative lymphoma research and providing the most up-to-date information through evidence-based patient and professional education programs. Our patient-focused approach and unique access to lymphoma experts enable us to deliver exceptional educational resources and invest in the most promising lymphoma research.

LRF offers a wide range of support services, educational programs and free publications for people with lymphoma and their loved ones. Whether you are newly diagnosed, want detailed information about lymphoma, are looking for ongoing support, or seeking help with long-term survivorship, LRF is here to help.

Trained LRF Helpline staff members are available to answer patients' questions about a lymphoma diagnosis and treatment information, as well as provide individual support and referrals to patients and their loved ones. Callers may request the services of a language interpreter.

More than 5,500

individuals served by LRF
educational programs

More than 10,000

individuals served by the
LRF Helpline

MOMENT OF IMPACT

“My husband Mike passed away last year from an aggressive form of non-Hodgkin lymphoma. The Lymphoma Research Foundation was one of my most valuable assets during his illness. Their website has the most comprehensive and up-to-date information about the many types of lymphoma, treatment facilities, and clinical trials. I think I spent more time on the Foundation’s website than I did talking to Mike’s doctors. Mike had triple hit lymphoma, and LRF’s site was one of the only places with information about double and triple hit. By participating in the Lymphoma Research Ride, I hope to help another family suffering from lymphoma.”

Wendy Newman

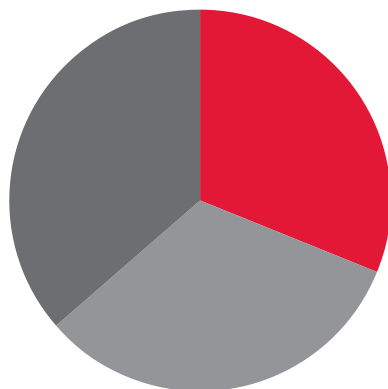
Lymphoma Caregiver



FINANCIALS

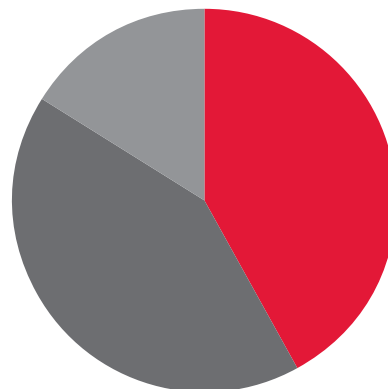
For the fiscal year ended June 30, 2018

REVENUES



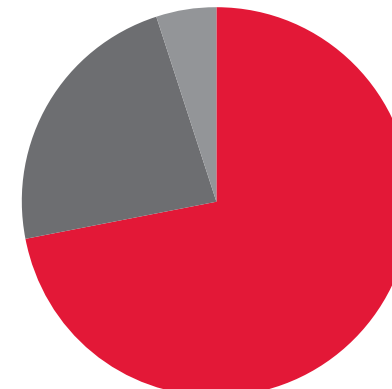
- Net assets released from restrictions
\$3.4 million (35%)
- Contributions and grants
\$3.5 million (36%)
- Special events and other revenue
\$2.9 million (29%)

PROGRAM SERVICE EXPENSES



- Research
\$2.9 million (42%)
- Education programs and patient services
\$2.9 million (42%)
- Communications and advocacy
\$1.2 million (16%)

EXPENSES



- Program services
\$7 million (72%)
- Fundraising
\$2.2 million (23%)
- Administration
\$0.5 million (5%)

The Condensed Balance Sheets and Statements of Activities of the Lymphoma Research Foundation as of June 30, 2018 and 2017 have been derived from LRF's audited financial statements. The Lymphoma Research Foundation's complete set of audited financial statements and related information can be found on the Lymphoma Research Foundation's website, lymphoma.org/annual-report. The Financial Statements have been audited by KPMG LLP.

LYMPHOMA RESEARCH FOUNDATION BALANCE SHEETS

(in thousands) as of June 30, 2018

	2018
Assets	
Cash and cash equivalents	\$ 1,242
Investments	10,148
Contributions and grants receivable	1,366
Prepaid expenses and other assets	882
Total assets	\$ 13,638
Liabilities & Net Assets	
Research grants payable	\$ 2,731
Refundable advances	118
Accounts payable and accrued expenses	342
Accrued salaries and vacation	190
Total liabilities	3,381
Unrestricted net assets	3,194
Temporarily restricted net assets	7,063
Total net assets	10,257
Total liabilities and net assets	\$13,638

LYMPHOMA RESEARCH FOUNDATION CONDENSED STATEMENT OF ACTIVITIES

(in thousands) as of June 30, 2018

	2018
Unrestricted Contributions & Revenues	
Special events revenues & contributions	\$ 6,264
Investment & other income	113
Contributions & revenues	6,377
Net assets released from restrictions	3,446
Total contributions & revenues	\$ 9,823
Program services	\$ 7,046
Supporting services	2,684
Total expenses	9,730
Increase in unrestricted net assets	93
Increase in temporary restricted net assets	1,398
Increase in net assets	\$1,491

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July 1, 2017 – June 30, 2018

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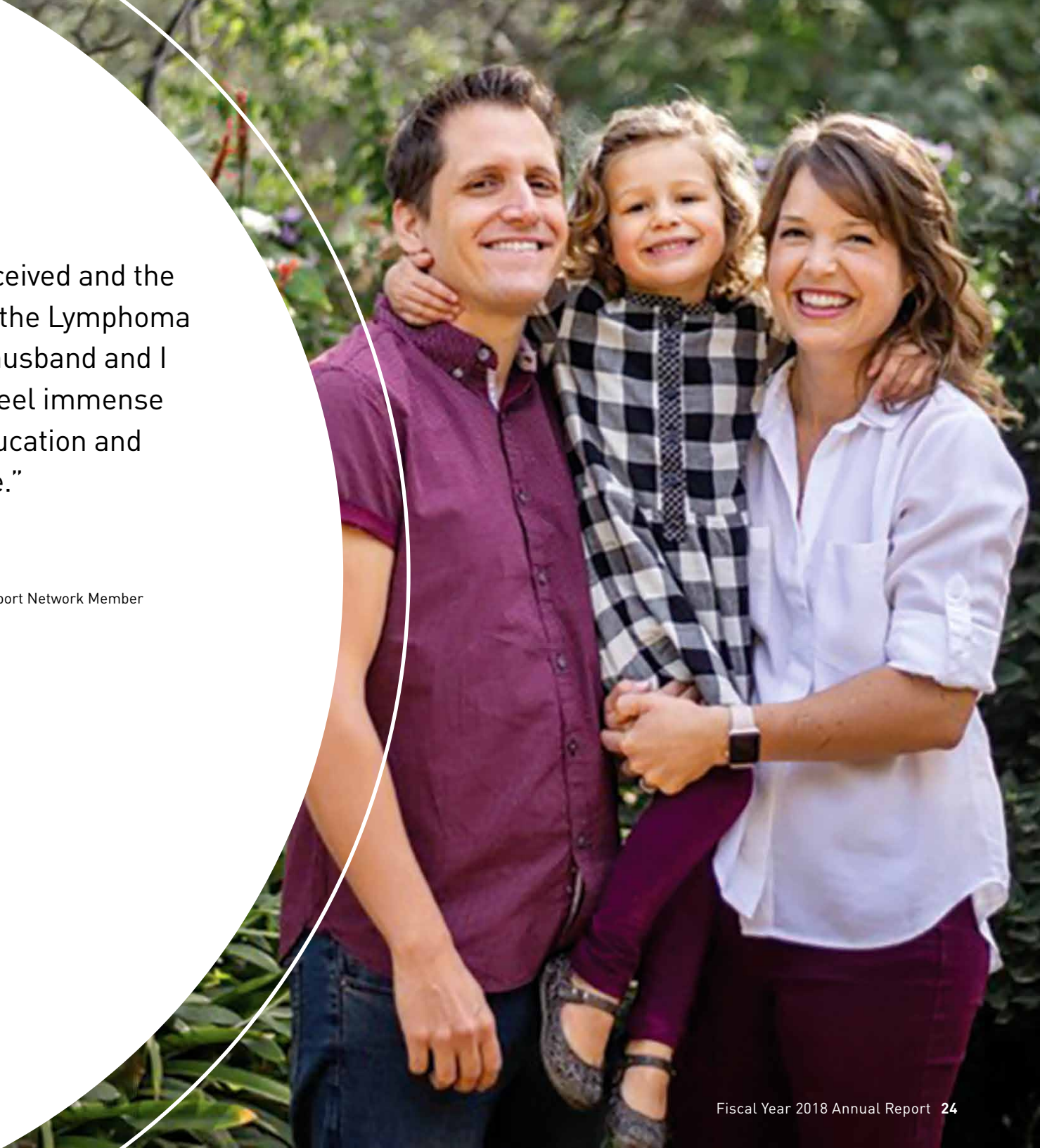
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LRF showed my family and friends that there is a finish line, and a very happy one. And that fear that they had in their eyes upon meeting survivors, caregivers, and other friends and family members, that LRF gave them something that I never could. And I’ll be eternally grateful for that.”



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